



The INTERNATIONAL
PROPELLER CLUBS

With the scientific partnership of



Ports, Shipping, Logistics and Economic Development

Meeting organized by The International Propeller Clubs
with the scientific partnership of SRM
Athens, 24-25th April 2017

24th April, 2017 - MINOAN KNOSSOS SHIP (Piraeus Port)

10.00 - Opening ceremony

Umberto MASUCCI, President, The International Propeller Clubs

Why the mission of Italian Propeller Club to Piraeus ?

George XIRADAKIS, President, The International Propeller Club USA Piraeus

Greece meets Italy in the name of the maritime sector

SHIPPING SESSION: “Ulysses....Will never sail alone”
***Greek and Italian models, two successful stories,
countering between two different business models***

Topics: panelists will debate on following matters:

- Mediterranean Short Sea Market: What's strategy through the era of eco-shipping; across the ages from local market to global (Mediterranean) market, what are the key drivers and competitive advantages ?
- Shipping and Tramp sectors: Greek model counters Italian one, same stories different evolution, from family business to financial business
- Shipping of the future: how this model will be resilient to paramount changes ? New rules, technologies, etc.
- Concentration Vs. Fragmentation, the way to tackle the Chinese threat; China currently dominates the trade and will dominate the logistic supply Chain in near future
- How do financial markets and financial Institutions play a key role in the court; Greeks usually manage skillfully this arena and will catch-up an advantage by it ?
- Short Sea market pattern : chess game in west-east Mediterranean Market, is there room for concentration ?
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10.30 – Keynote Speakers (Maximum 15 minutes for speech)

Paolo MORETTI, Chief Commercial Officer RINA SERVICES

Konstantinos ROKKOS, CEO Trans Sea Transport International Group

11.00 – Round Table (in alphabetical order – Maximum 5-7 minutes for speech)

Chairmen: **Fabrizio VETTOSI**, CEO Venice Shipping,
George XIRADAKIS, President Propeller Club USA Piraeus

Greek panelists (5-7 minutes each)

Ioannis COTZIAS, *President of the Hellenic Shipbrokers*

George GRATSOS, President, HELMEPA

George PATERAS, President, Hellenic Chamber of Shipping

Charalambos SIMANTONIS, President, Hellenic Shortsea Shipowners Association

Dimitris VASSILACOS, Partner, Ship Finance Solutions

Italian Panelists (5-7 minutes each)

Antonio TALARICO, P:L. Ferrari Group

Paolo FERRANDINO, Secretary General Port of Ravenna

Paul KYPRIANOU, Head of External Relation, Grimaldi Lines

Lorenzo MATACENA, Member of Board Directors, Caronte & Tourist

13.00 –LIGHT LUNCH

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14.30 -

Chairman: **Giorgia BOI**, *University of Genoa, Vice-President The International Propeller Clubs*

SHIPPING AND EDUCATIONAL ASPECTS: UNIVERSITIES' CHALLENGES AND PERSPECTIVES

**Meeting with University of Athens, Piraeus and Aegean, University of Naples "Parthenope"
University of Genoa, Maritime and transport Dept.**

1ST SESSION

Universities of Greece and Shipping

Contents and aims of Greek Universities Maritime Courses.

Seraphim KAPROS, Head of Department of Shipping, Trade and Transport

A general panorama of the educational offers of University of Aegean in maritime studies.

Some peculiar perspectives on studies and researches: a focus on:

"Interdisciplinary Approaches for Shipping, Intermodality and Supply Chains."

Manolis KAVUSSANOS, Director, MSC in International Shipping, Finance and Management

A general panorama of the educational offers of Athens University of Economics and Business in maritime studies.

Some peculiar perspectives on studies and researches: a focus on

"Shipping and finance issues at postgraduate level "

Fani L. SAKELLARIADOU, President-Head of Maritime Studies Department Prof. in Geochemical Oceanography University of Piraeus, Dept of Maritime Studies

A general panorama of the educational offers of University of Piraeus in maritime studies.

Some peculiar perspectives on studies and researches: a focus on:

"Environmental issues of shipping industry"

2ND SESSION

Universities of Italy and Shipping

Contents and aims of Italian Universities Maritime Courses

Assunta DI VAIO, Professor of Business Administration Department of Law

A general panorama of the educational offers of University of Naples "Parthenope", Department of Law " in maritime studies."

Some peculiar perspectives on studies and researches: a focus on:

"Cruise industry: governance, measurement and management control"

Anna SCIOMACHEN, Professor of Operations Research and Coordinator of the Council of Economics Study Courses

A general panorama of the educational offers of University of Genoa in maritime studies.

Some peculiar perspectives on studies and researches: a focus on:

"Carriage of dangerous goods by sea"

16.00 - CONCLUSIONS

16.15 -17.15 – VISIT PIRAEUS PORT (COSCO TERMINAL) by bus



Knossos Palace Minoan



Terminal Cosco



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25th April, 2017 - "HELLAS LIBERTY MUSEUM", Piraeus

PORT SESSION: "A smooth sea never made a skilled sailor"

The challenges of the new maritime scenarios in the Mediterranean sea

Topics: panelists will debate on following matters:

- The future competitiveness of Italian and Greek ports in the Mediterranean scenario
- Naval Gigantism and big alliances: are they threats or opportunities
- China's investments in the Mediterranean ports; what do they mean ?
- One Belt one Road: Italian and Greek Ports far away
- The new port governance: bureaucracy friend or enemy ?
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09.30 – Visiting the floating Museum on Hellenic Merchant Marine, SS Hellas Liberty.

Walking on the Museum, enjoying morning Coffee on Board the vessel at Port of Piraeus

10.15 Port Opening ceremony

Ricardo FUOCHI, President, Propeller Club of Milan

George XIRADAKIS, President, The International Propeller Club, Port of Piraeus

Welcoming Address – Christos LABRIDIS, General Secretary of Ports, Ports Policy and Maritime Investments, Minister of Shipping.

10:20 – Keynote Speakers

Alessandro PANARO, Head of Maritime Dept. SRM (Intesa Sanpaolo Banking Group)

Tassos VAMVAKIDIS, Commercial Manager at Piraeus Container Terminal S.A

10:50 – Round Table

Greek panelists

Theodore KONTES, President, Union of Cruise Shipowners and Associate Members

Ioannis KOUVALIS, President of Hellenic Ports Association- Member of Board of Directors of Port of Piraeus

Thrasyvoulos STAVRIDOPOULOS, General Secretary Hellenic Ports Association, President of Port of Volos

Konstantinos MOUTZOURIS, President of Regulatory Authority for Hellenic Ports

Apostolos KAMARINAKIS, Vice Admiral (Retired) HCG, ex Member of Executive Committee of European Seaports Organization, ex. President of HPDC.

Italian Panelists

Andrea AGOSTINELLI, Italian Coast Guard - Ministry of Transport-Harbour Master

Maria Cristina FARINA, Ministry of Transport, Italy – MIT

Mario SOMMARIVA, Secretary General Port Authority of Trieste

Pietro SPIRITO, President, Port Authority Naples and Salerno

Fabrizio ZERBINI, CEO Trieste Container Terminal

12.30 - CONCLUSIONS

13.00 - LIGHT LUNCH at P.L.FERRARI

14.30 - RETURN TO DIVANI PALACE HOTEL in ATHENS



HELLAS LIBERTY MUSEUM

P.L.FERRARI OFFICE



YACHT CLUB OF GREECE (Piraeus)
Monday, April 24, 2017, Social Dinner

